FINANCIAL STATEMENTS DECEMBER 31, 2024

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Rojas & Associates, CPAs

1048 Irvine Avenue #245, Newport Beach, CA 92660

www.rojascpa.com

Phone - 714-282-8029

To the Board of Directors My Stuff Bags Foundation 5347 Sterling Center Drive Westlake Village, California

INDEPENDENT AUDITORS' REPORT

Opinion

We have audited the accompanying financial statements of My Stuff Bags Foundation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of My Stuff Bags Foundation as of December 31, 2024, and the changes in its net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of My Stuff Bags Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about My Stuff Bag Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are

considered material it there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of My Stuff Bag Foundation's internal control. Accordingly, no opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about My Stuff Bags Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

ROJAS & ASSOCIATES, CPAs

Rojo & Carsonto, CPAS

Newport Beach, California April 14, 2025

STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2024

ASSETS	
Current Assets:	
Cash and cash equivalents	\$ 791,214
Prepaid expenses	5,644
Property held for donation, current portion	_2,394,647
Total current assets	3,191,505
Fixed assets:	
Equipment	20,243
Accumulated depreciation	(10,654)
Net fixed assets	9,589
OTHER ASSETS	
Property held for donation, less current portion	1 577 016
Deposits	1,577,916
Operating lease right-of-use assets	8,198
Finance lease right-of-use assets	472,805
Total other assets	12,657
Total other assets	2,071,576
TOTAL ASSETS	<u>\$ 5,272,670</u>
LIABILITIES AND NET ASSETS	
Current Liabilities:	
Accounts payable and accrued expenses	\$ 35,919
Accrued vacation and payroll	33,488
Notes payable	3,307
Operating lease right-of-use liabilities	129,558
Finance lease right-of-use liabilities	4,256
Total current liabilities	206,528
Long-term liabilities:	
Notes payable	146,693
Operating lease right-of-use liabilities	358,071
Finance lease right-of-use liabilities	8,276
Total long-term liabilities	513,040
Total liabilities	719,568
Net Assets:	
Without donor restrictions	450,539
With donor restrictions	4,102,563
Total net assets	4,553,102
TOTAL LIABILITIES AND NET ASSETS	\$ 5,272,670

This statement is to be considered in conjunction with the accompanying independent auditors' report. The accompanying notes are an integral part of this statement.

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2024

PUBLIC SUPPORT AND REVENUE Public Support:	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Cash contributions	\$ 732,454	\$ 205,000	\$ 937,454
Property contributions	0	2,283,565	2,283,565
Total public support	732,454	2,488,565	3,221,019
Net assets released from restrictions	2,413,474	(_2,413,474)	0
TOTAL PUBLIC SUPPORT AND REVENUE	3,145,928	75,091	_3,221,019
EXPENSES			
Program services			
My Stuff Bags	<u>2,952,978</u>	0	<u>2,952,978</u>
Support Services:			
Management and general	78,891	0	78,891
Fundraising	93,304	0	93,304
Total support services	172,195	0	172,195
TOTAL EXPENSES	3,125,173	0	3,125,173
CHANGE IN NET ASSETS			
Change in net assets	20,775	75,091	95,846
Net assets, as of the beginning of the year	429,784	4,027,472	4,457,256
Net assets, as of the end of the year	<u>\$ 450,539</u>	\$4,102,563	\$ 4,553,102

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2024

	PROGRAM SERVICES	SUPPORT SE	CRVICES	
	My Stuff Bags <u>Program</u>	Management and General	Fundraising	Totals <u>2024</u>
Facility related expenses	\$ 131,178	\$ 17,858	\$ 17,858	\$ 166,894
My Stuff Bags	2,372,270	0	0	2,372,270
Insurance	31,484	3,386	3,954	38,824
Interest expense	1,304	1,304	1,304	3,912
Office supplies	23,301	3,146	3,161	29,608
Postage and shipping	44,367	320	0	44,687
Printing	916	125	125	1,166
Professional fees	10,131	15,755	0	25,886
Promotion and marketing	0	0	24,210	24,210
Salaries	293,136	31,530	36,818	361,484
Taxes and licenses	23,619	2,571	2,978	29,168
Telephone	8,348	1,136	1,136	10,620
Travel and entertainment	8,849	1,205	1,205	11,259
Utilities	4,075	555	555	5,185
Total expenses	\$2,952,978	\$ 78,891	\$ 93.304	\$3.125.173

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2024

CASH FLOWS FROM OPERATING ACTIVITIES	
Change in net assets	\$ 95,846
Adjustments to reconcile change in net assets to net cash	
used in operating activities:	
Contributions of property held for donation	(2,283,565)
Distribution of contributed property held for donation	2,367,690
Depreciation	3,104
Net change in operating lease right-of-use assets and liabilities	8,189
Net change in finance lease right-of-use assets	3,129
(Increase)/decrease in operating assets:	
Property held for donation	(114,216)
Prepaid expenses	(391)
Increase/(decrease) in operating liabilities:	(5,1)
Accounts payable and accrued expenses	24,571
Accrued vacation and payroll	13,074
Accrued interest	(4,182)
Net cash provided by operating activities	113,249
CASH FLOWS FROM FINANCING ACTIVITIES	
Payments on principal portion of finance lease right-of-use liability	$(_{3,190})$
Net cash used in financing activities	(3,190)
NET INCREASE IN CASH AND CASH EQUIVALENTS	110,059
CASH AND CASH EQUIVALENTS, JANUARY 1	681,155
CASH AND CASH EQUIVALENTS, DECEMBER 31	<u>\$ 791,214</u>
SUPPLEMENTAL DISCLOSURES	
Cash paid for interest	\$ 8,094

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2024

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities – My Stuff Bags Foundation (the "Foundation") was formed in 1998 to serve the needs of children in the United States. The Foundation provides in-kind gifts to tax exempt organizations that meet the special needs of children. The Foundation, through its My Stuff Bags program, supports groups that help abused and neglected children. The Foundation's primary source of revenue is contributions of cash and property from the general public.

Basis of Presentation – The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Net Assets – Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor – (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Property and Equipment – Property and equipment purchases over \$1,000 are capitalized and are stated at cost, and are depreciated using the straight-line method over their estimated useful lives of five to seven years. Expenditures for maintenance and repairs or minor renewals are charged to expense when incurred.

Contributions – Contributions are recognized when cash, securities, or other assets, an unconditional promise to give, or notification of beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. Gifts of property designated for use in "My Stuff" bags are reported as having donor restrictions.

Cash and Cash Equivalents – The Foundation considers all time deposits and securities with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. In addition, demand deposits in banks and money market accounts are included in cash and cash equivalents.

Tax-Exempt Status – No provision for federal or state income tax is made. The Foundation has received tax-exempt status from the federal government under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code section 23701d.

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2024

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Foundation and recognize a tax liability if the Foundation has taken a tax position that more likely than not would not be sustained upon examination by a tax authority. The Foundation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

Functional Allocation of Expenses – The costs of providing programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates.

Property Held for Donation – The Foundation receives donated property from third parties, which is recorded as contributions at estimated fair value when received and as program expense when used in My Stuff Bags. Some of the items received do not have readily available market values. Management believes that it would be misleading to the reader of these financial statements not to include these items; therefore, their value is estimated based on amounts paid for similar items or prices observed for similar items.

Donated property held in inventory at year end is reported at estimated fair value based upon the prices that would be received to sell individual items in orderly market transactions without considering discounts for volume. Management evaluates the reasonableness of its valuation annually. If the Foundation were required to liquidate its assets, the amount received for property held for donation would likely result in proceeds less than the values reported as of December 31, 2024. Property expected to be used in My Stuff Bags within one year of the date of Foundation's statements of financial position is classified as current.

Contributions Receivable — We record contributions receivable to give that are expected to be collected within one year at net realizable value. Contributions receivable expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the statements of activities. We determine the allowance for uncollectable contributions receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectable. There were no contributions receivable as of December 31, 2024.

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2024

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Services and In-Kind Contributions – Volunteers contribute significant amounts of time to our program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation.

Advertising Costs - Advertising costs are expensed as incurred.

Financial Instruments and Credit Risk – We manage deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by us to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. As of December 31, 2024, the Foundation had cash balances that exceeded the amount insured by the FDIC in the amount of \$19,513. To date, we have not experienced losses in any of these accounts. Credit risk associated with accounts receivable and promises to give is considered to be limited due to high historical collection rates.

NOTE 2. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

Cash and cash equivalents

\$791,214

The Foundation receives significant contributions and promises to give restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. The Foundation manages its liquidity with the principle of maintaining adequate liquid assets to fund near-term operating needs, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be met. The majority of the Foundation's expenses come in the form of items to be included in its My Stuff bags, which are predominantly donated and therefore actual liquid assets are required only to meet such expenditures such as payroll, rent, insurance, etc.... This results in less of a need to maintain significant liquid assets. The Foundation's monthly cash requirements typically fall between \$50,000 and \$70,000 per month and the Foundation strives to maintain current financial assets less current liabilities at a minimum of 30 days cash operating expenses.

NOTE 3. LEASE OBLIGATIONS

The Foundation leases office and warehouse space in Westlake Village under a non-cancelable long-term lease agreement with a five-year term effective from June 2023 to May 2028. The foundation leases a vehicle under a non-cancelable long-term finance lease agreement which has a thirty-six month term effective from September 2024 to September 2027.

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2024

NOTE 3. LEASE OBLIGATIONS (CONTINUED)

The weighted-average discount rate is based on the discount rate implicit in the lease. We have elected the option to use the risk-free rate determined using a period comparable to the lease terms as the discount rate for leases where the implicit rate is not readily determinable. We have applied the risk-free rate option to the real estate class of assets.

We have elected the short-term lease exemption for all leases with a term of 12 months or less for both existing and ongoing operating leases to not recognize the asset and liability for these leases. Lease payments for short-term leases are recognized on straight-line basis. We elected the practical expedient to not separate lease and non-lease components for our vehicle leases.

The following table provides supplemental balance sheet classification information related to leases:

	Finance Leases	Operating Leases	
	<u>December 31, 2024</u>	<u>December 31, 2024</u>	
Assets Lease assets	\$ 12,657	\$ 472,805	
Liabilities Current portion of lease liabilities Noncurrent lease liabilities Total lease liabilities	4,256 <u>8,276</u> <u>\$ 12,532</u>	129,558 <u>358,071</u> <u>\$487,629</u>	

The following table provided components of lease cost:

	Year Ended December 31, 2024	Year Ended December 31, 2024
Operating lease costs Finance lease amortization costs Finance lease interest costs Total lease costs	\$ - 3,129 <u>398</u> <u>3,527</u>	\$ 147,996 - - - 147,996

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2024

NOTE 3. LEASE OBLIGATIONS (CONTINUED)

Maturities of lease liabilities are listed below. Amounts in the table include options to extend lease terms that are reasonable certain of being exercised.

Fiscal Year		
2025 2026 2027 2028	\$ 5,138 5,138 3,775	\$ 145,400 151,216 157,265 66,594
Total lease payments	14,051	520,475
Less amount representing interest	1,519	32,846
Present value of lease liabilities	\$ 12,532	<u>\$ 487,629</u>

The following table provides the weighted-average lease term and discount rate for leases:

	<u>December 31, 2024</u>	<u>December 31, 2024</u>
Weighted-average remaining lease term (years)	2.67	3.42
Weighted-average discount rate	8.3%	3.7%

NOTE 4. NET ASSETS

Assets with donor restrictions as of December 31, 2024, comprised the following:

Bag donations in future periods	\$ 130,000
Property held for donation	3,972,563
Total	<u>\$4,102,563</u>

NOTE 5. NOTES PAYABLE

The Foundation applied for and received a loan for \$150,000 from the SBA on June 17, 2020, under the Economic Injury Disaster Loan advance program. The loan bears interest at a rate of 2.75% per annum and requires monthly payments of \$641 beginning twenty-four months from the date of the note. Substantially all assets of the Foundation serve as collateral for the loan. The principal and interest is payable in full by June 30, 2050.

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2024

NOTE 5. NOTES PAYABLE (CONTINUED)

Following is a schedule by years of future minimum payments required under the terms of this loan as of December 31, 2024.

Year ended December 31,

2025	\$	7,692
2026		7,692
2027		7,692
2028		7,692
2029		7,692
Thereafter	_1	76,674
Total payment required	2	15,134
Less interest		65,134
Total principal payment required	\$1:	50,000

NOTE 6. FUNCTIONALIZED EXPENSES

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, depreciation, and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

NOTE 7. SUBSEQUENT EVENTS

Management has evaluated subsequent events through April 14, 2025, the date the financial statements were available to be issued. There were no material subsequent events that required recognition or additional disclosures in these financial statements.